



IGM Resins is a leading global supplier of specialty Chemicals for the UV Radcure Industry. Our products include UV Acrylates, Photo-initiators, UV additives and are used for producing UV inks, UV coatings and UV adhesives. We offer advanced solutions for different kind of UV applications.

Besides the supply of products, we develop and produce custom made products.

With having own sales offices in Europe, The USA as well as The Far East, we are able to provide the same local services towards the global UV industry.

As a result of our continuous growth of our activities, we would like to expand our European Sales team. We are currently seeking to recruit an:

Sales Manager UV Radcure – European market (France, Switzerland, Germany)

The Role:

For accounts in France, Switzerland and the south of Germany, you will be part of the European Sales team and will be responsible for achieving the strategic and operational sales targets.

You are visiting major accounts and you are in close contact with their key technical and commercial people to identify their technical needs and to translate these into customer solutions.

To develop the right strategy and approach towards your customers, you are cooperating closely with our Technical Managers and other Sales managers; you are supported by the Internal Sales Department and you are reporting to the Sales Director.

The profile:

The ideal candidate has technical sales experience in the UV Radcure industry. You are familiar with current trends and developments with regard to UV inks and coatings.

You have a proven record of achieving business growth. You are an energetic self-starter with a commercial, flexible and creative attitude. You are able to work with challenging targets and you have a high endurance level. You have experience in working in an international operating chemical company.

Required language skills are English and French. Knowledge of the German language is considered a plus.

The offer:

IGM Resins offers a very diverse and challenging role, in a highly dynamic and global organization. In addition to that we offer you an attractive salary and other employee benefits, as well as good career opportunities.



Application procedure:

Letter of application including a full resume and references should be sent to:

IGM Group

Monique Slaats, Human Resources

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